



Role Profile

Investment Director – Energy

Location

Gloucester, GL3 4AH

Salary

Competitive Package

Contract Type

Permanent / Full-Time

Blackfinch Group is an award-winning investment specialist with a heritage dating back over 25 years. A trusted provider, we work in partnership with advisers. Our businesses cover tax-efficient solutions, early stage investing, managed portfolio services, property financing and renewable energy. As an environmental, social and governance (ESG) investor, we work for a positive impact. We're proud to be entrusted with over £500 million in assets under management and administration.



Purpose of Role

To play a leading role in all aspects of investment management activity in relation to energy / infrastructure deals, from deal origination, valuation, structuring, project management, legal / commercial negotiation of key contracts and execution of new deals. As well as oversee the on-going portfolio / investment management of existing assets.

Key Accountabilities

- Responsible for sourcing new deal origination introductions using own professional network of contacts and potential introducers.
- Play a leading role in helping to meet and exceed annual new equity deployment / arrangement fee targets to drive and support Sedgwick Trading / Investment Trust share price in line with committed portfolio annual growth targets.
- Oversee investment appraisal of new renewable energy / energy infrastructure investment opportunities to ensure that they meet the Company's key investment criteria.
- Oversee valuations of new investment opportunities to ensure that transaction costs are accounted for and the level of return is sufficient to meet our investor cost of capital.
- Manage the relationship with key debt partners and oversee procuring senior debt finance to help finance new investment opportunities.
- Review and sign off all new Investment Committee Papers and follow up on any queries raised.
- Oversee scoping, instructing and reviewing financial and commercial due diligence reports.
- Oversee the project management of transactions through until financial close / completion, in line with agreed capex budgets / timescales.
- Negotiate and agree key commercial contracts e.g. Heads of Terms, Share / Asset Purchase Agreements, Senior Facility / Intercreditor, Leases, EPC / O&M, Asset Management and Power Purchase Agreements.
- Being a cultural ambassador as a Blackfinch Investment Director and lead by example. Fostering a can-do attitude and one that develops all the staff to aspire to constantly improve.
- Support the Head of Energy and business more generally in the launch of new products and initiatives e.g. Investment Trust.
- Day to day coaching and mentoring of more junior team members with ability to oversee and review their work.

- Ensure compliance with company policies, regulatory, professional, and legal requirements.
- Ensure that the culture of positive engagement and development of all staff is fostered through the team.
- Keep up to date with sector developments, new products and relevant economic trends impacting the sector.
- Assist with the identification and implementation of new internal business controls, policies, and processes to improve organisational efficiency as the team grows.
- Attend operational site visits of existing and new investment assets from time to time where necessary.
- Attend ad-hoc industry conferences, networking, and corporate hospitality events to represent and promote the Blackfinch brand / grow professional network / support new deal origination activities.

Experience & Qualifications

- Hold a relevant professional qualification e.g. ACA, CFA, IMC.
- Have 10 – 15 years' experience and a proven track record of leading and completing renewable energy deals – European experience advantageous.

Skills & Qualities

Essential

- Strong coaching skills and a high level emotional intelligence.
- Extensive network of relevant professional contacts and potential introducers to drive new deal origination.
- Demonstratable negotiation skills and commercial awareness that provides results.
- The ability to prioritise, organise, delegate as appropriate and work autonomously.
- Excellent oral and written communication skills with an ability to articulate difficult and complex content to a target audience in a way that they understand.
- High level of accuracy and attention to detail.
- Ability and resilience to work within a fast-paced environment and meet stretching deadlines.
- A proactive and confident attitude with a high level of personal drive and initiative.

Desirable

- European language skills (advantageous).

If you believe you have the skills and experience for this role, we'd be interested to hear from you.

Apply by sending your CV and any other supporting documents to **HR@blackfinch.co.uk**.

If you require any further information about this role, we're here to help, contact us on 01452 717070.

Our Values

At Blackfinch we're working to make a difference in the world. We partner with advisers to meet client and business aims. Inspired by the work of Charles Darwin, we're named after one of Darwin's finches, which influenced his theories of evolution.

Our values of 'adapt', 'evolve' and 'thrive' run through everything we do. We continually adapt to changing markets, providing evolved products so that our customers can thrive. These values inform our work as an ESG investor, working towards a more sustainable future.



Offering a supportive environment, championing continuing professional development and sponsoring staff for qualifications.



One of the friendliest businesses in financial services, supporting our people, customers and investee companies.



Providing opportunities to progress plus to take up benefits, and to get involved in sponsorship and charity work
